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## **In the Claims:**

- 1. (Currently Amended) A product made by the process of:
  - (a) establishing a product personality for a product series;
- (b) correlating the product personality with a visual characteristic of the product series as viewed by a consumer; and
  - (c) designing the product based on the correlation.
- 2. (Currently Amended) The product of claim 1, wherein the step of establishing the product personality further includes the step of establishing at least one personality characteristic of the product <u>series</u>.
- 3. (Original) The product of claim 2, wherein the step of establishing at least one personality characteristic further includes the step of assigning at least one adjective to the personality characteristic.
- 4. (Original) The product of claim 3, wherein the step of establishing the product personality further includes the step of creating a perceptual map.
- 5. (Original) The product of claim 1, wherein the step of establishing the product personality further includes the step of creating a perceptual map.
- 6. (Original) The product of claim 5, wherein the step of creating a perceptual map further includes the step of creating a map with a plurality of axes that are exclusive and differentiated.
- 7. (Currently Amended) The product of claim 1, wherein the step of correlating the product personality with a visual characteristic of the product series as viewed by a consumer further includes the step of selecting a configuration for at least a component of the product series.

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8. (Currently Amended) The product of claim 7, wherein the step of selecting a

product configuration further includes the step of selecting a texture of at least a component of

the product series.

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9. (Currently Amended) The product of claim 7, wherein the step of selecting a product configuration further includes the step of selecting an architecture of at least a component of the product series.

10. (Currently Amended) The product of claim 7, wherein the step of selecting a product configuration further includes the step of selecting a brand identifier of the product series.

11. (Original) The product of claim 10, wherein the brand identifier comprises a logo.

12. (Currently Amended) The product of claim 10, wherein the step of selecting a brand identifier further comprises the step of establishing at least one personality characteristic of the product series.

- 13. (Original) The product of claim 12, wherein the step of establishing at least one personality characteristic further includes the step of assigning at least one adjective to the personal characteristic.
- 14. (Original) The product of claim 13, wherein the step of correlating the product personality with the visual characteristic further includes the step of correlating the product personality with a perceptual map.
- 15. (Original) The product of claim 1, wherein the step of designing a product based on the correlation further comprises the step of selecting a brand to create a brand identifier.
- 16. (Currently Amended) The product of claim 15, wherein the step of selecting a brand to create a brand identifier further includes the step of correlating the brand identifier with a predetermined appearance of at least a component of the product <u>series</u>.

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- 17. (Currently Amended) A method of creating an aesthetically pleasing a product, the method comprising the steps of:
  - (a) establishing desired brand personalities for a series of productsproduct line;
  - (b) mapping customer perceptions of the brand personalities;
  - (c) correlating visual characteristics of the brand personalities to a desired brand;
  - (d) determining visual characteristics of the desired brand; and
- (e) designing a product appearance in response to the visual characteristics of the desired brand.
- 18. (Currently Amended) A method of creating brand equity in a <u>series of products</u> product line, the method comprising the steps of:
- (a) assigning desired personality adjectives to a current brand, the brand including a series of products;
- (b) associating a plurality of images and a plurality of dominant personality traits to generate an association between the plurality of images with the plurality dominant personality traits;
- (c) correlating the association of the images and traits with the adjectives to generate an image adjective profile;
- (d) creating a brand visual characteristic by plotting the association on a perceptual map; and
- (e) abstracting a design from the plot and the image adjective profile to create a brand visual identifier.

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19. (Currently Amended) A series of appliances, wherein the appliances include at least one of a washer, dryer, refrigerator, freezer, oven, stove, range, counter top appliance, cooktop, grill, hood, dishwasher, and microwave oven, the series of appliances comprising:

a first appliance having an appearance with a visual characteristic correlated to a predetermined product personality; and

a second, different appliance having an appearance with a similar visual characteristic correlated to the product personality, the similar visual characteristic including at least one of a panel, frame, top, bottom, rollers, stand, contour, dispenser, plating, pan, icon, graphic, color, texture, display, LED display, lever, tray, shelf, bar, lighting, switch, door, handle, knob, button, dial, siding, backing, interior, façade, and shape.

- 20. (Cancelled)
- 21. (Cancelled)
- 22. (Cancelled)